



Ric Lumbard, Chair Robert von Wolffradt, Co-Chair

Craig Allen

Iowa Statewide Interoperable Communications System Board

Jeff Anderson

Marion County, Iowa Emergency Management

Michele Bischof

City of Des Moines

Blake DeRouchey

Department of Homeland Security and Emergency Management

Dennis Hart

Department of Management

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City of West Des Moines

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Department of Public Safety

Amber Markham

Department of Public Safety

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Iowa National Guard

Cord Overton

Governor's Office

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Department of Public Defense

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Department of Public Safety

Jeff Sundholm

Department of Transportation

Shawn Wagner

Iowa Statewide Interoperable Communications System Board

Curtis "Wally" Walser

City of Cedar Rapids, Fire Department

Michael Winter

Department of Public Safety

Bob Younie

Department of Transportation

FirstNet "Opt-in/Opt-out" Task Force Report Compiled by:

Ric Lumbard, Bob Younie, Michele Bischof and the FirstNet Work Group

Iowa FirstNet Broadband Committee

Online Research: (Article "Handicapping the States and FirstNet" – Bill Schrier – April 11, 2016)

Bill Schrier- Former Chief Technology Officer – City of Seattle

Many states will either "not-opt" or "opt-in"

- States will either voluntarily "opt-in" or wait 90 days and essentially "no-opt" or not choose an option, therefore allowing FirstNet to proceed.
- Law for the creation of FirstNet was passed during the Obama Administration. Governor's may "opt-out" or "no-opt" because of their political alignment.
- Many states cannot build and support their own networks. States would not be able to build and support a wireless network in remote, rural and tribal areas of their states unless they contributed large amounts.

Governor's May Choose to "Opt-Out"

- Republican Governors could see this as an initiative of the Democratic Obama administration and actively want to build and operate their own network.
- Some states have high density of populations and first responders.
 Building their own network in these states might make better sense because there would be more users.
 - Examples: Massachusetts or Florida
- Mississippi is not working with FirstNet. Mississippi is partnering with CSpire, a regional cellular carrier, and might be able to support an independent responder network in the state.

Opt-Out States Are Required to Build their Networks

- FirstNet is concerned about having states "opt-out" because it will leave holes in the nationwide network. FirstNet's spectrum is more valuable if it is "seamless" nationwide.
- Both the FCC and the NTIA must approve an "opt-out" state's plan, within 180 days of "opt-out".
- States will endure financial risk in "opting-out", particularly since most states cannot compel their police, sheriff, fire and other public safety agencies to use the network.

- Verizon has announced a "Quality of Service" product available only to public safety agencies and AT&T is
 expected to do the same. Both companies have indicated that they are not interested in working with "optout" states which means they will be competing, making it more difficult for "opt-out" states to earn market
 share.
- Updates to the LTE networks are being released which may make it difficult for "opt-out" states to keep up with technology.

Phone Conference: Michael Myers - April 25, 2016

Michael Myers – Director of Business Development – Parsons Corporation

Parsons responded to RFP/RFI for New Hampshire. Parsons Proposal/Presentation to New Hampshire:

- Bring in private equity to create a new broadband company in the state.
- The private equity would pay for the build-out as well as its long term operations.
- The state would grant a concession for the use of the spectrum, making the state part owner of the network, taking in revenue through the P3.
 - Priority 1: Public Safety
 - Priority 2: Secondary first responders
 - o Priority 3: Commercial bandwidth

Feedback on "Opt-Out":

- State "opt-out" and build revenue based on the PPP partner.
- If Governor "opts-out", would apply for NTIA grant.
- Equal amount of funds will distributed from NTIA grant among states.
- Limited amount of contractors for the construction of the network

Feedback in relation to revenue recovery:

- Equity would bring in funds; state would provide the assets: land, spectrum, etc.
- Equitable share of ownership would be in the P3 for the state
- Any revenue that the state does receive should be put toward public safety. Primarily, priorities 1 and 2.
- Secondary users will have a business operations side in which they will pay for access.
 - o Band 14 for transportation or rail authorities
 - SLA would be arranged with the secondary responders. The SLA would be long-term for transportation authorities, rail authorities, Department of Energy, etc.
 - Federal and state agencies would need access to the complete coverage of the state.
- Priority 3 clients = whoever wants access to all of the clients within state's boundaries through the network such as Netflix, Google, etc.
- Fosters economic development
 - Electric corporations (maybe in rural areas) can provide broadband (wireless) services through a Mobile Virtual Network Operator (MVNO) to customers while paying long—term SLAs to create the infrastructure for their primary businesses

FirstNet "Opt-In/Opt-Out" Task Force Log

Project Description: The FirstNet Broadband Committee has organized an internal working group called the FirstNet "Opt-in/Opt-out" Task Force to research FirstNet "opt-in/opt-out" options to ensure that all information is available for the State of lowa prior to the final presentation to Governor Branstad.

Date	Time	Action	Meeting Notes	Results	Other Details	
4/8/16	11:30 AM	0 AM Task Force Conference Call		Action Items: - Schedule Meeting with Bill Schrier – RIC LUMBARD MET WITH BILL AT SPOC CONFERENCE	Questions: - Position paper/white paper from other states documenting: what other states have done, support behind their positions and data that they are aware of Financial Model - What are the financial considerations	
				- Schedule meeting with Michael Myers - COMPLETE		
				- Create Project Log - COMPLETE		
				- Transcribe Dave Duncan Response from PPPS - COMPLETE		
				- Establish Taskforce shared folder - COMPLETE	driving the decision to opt- out?	
				- Pull "opt-out" slides from SPOC PowerPoint COMPLETE		
				- State RFI's - COMPLETE	- Legal Papers - Legal position papers on opting- out. What does the law say?	
4/13/16	-	Meeting with Drew Delaney		Informed of Task Force FirstNet "Opt-in/Opt-out" Study - COMPLETE		
4/13/16 4/14/16	Conference	SPOC Meeting	Notes provided to committee	COMPLETE		
4/15/16	11:30 AM	Task Force Conference Call	Discussed SPOC Meeting Reviewed official FirstNet "Optin/Opt-out" plan	Action Items: - Review Bill Schrier's article released on April 12, 2016 - COMPLETE - Provide comments to the Bill Schrier article - COMPLETE - Prepare Report for May 3rd FirstNet Broadband Committee Meeting following meeting with Michael Myers - COMPLETE	Questions: - Identify presenter for Taskforce findings at the next FirstNet Broadband Meeting.	
4/22/16	11:30 AM	Task Force Conference Call		Prepare taskforce Report - COMPLETE		
4/25/16	1:00 PM	Meeting with Michael Myers Ric Lumbard - Meeting with Governor Branstad		COMPLETE		
4/28/16	4:00 PM			Update provided to Governor Branstad, Chief of Staff and Department of Management (DOM) on the preliminary status on the "opt-in/opt-out" position. Re-verified current position COMPLETE		
4/29/16	11:30 AM	Task Force Conference Call	Prepared presentation for FirstNet Broadband Committee on May 3 Sent final "Opt-in/Opt-out" Report to FirstNet Broadband Committee	Action Items: - Following approval from FirstNet Broadband Committee on May 3, the report will be sent to the Iowa Statewide Interoperable Communications System Board (ISICSB) COMPLETE		